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Karl Morell  
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December 27, 2012

BY HAND DELIVERY

Ms. Cynthia T. Brown  
Chief, Section of Administration  
Office of Proceedings  
Surface Transportation Board  
395 E Street, S.W.  
Washington, DC 20423

233584

Re: Finance Docket No. 35699, Watco Holdings, Inc., Watco  
Railroad Company Holdings, Inc., and Watco Acquisition Sub,  
Inc. – Acquisition of Control Exemption – Ann Arbor Railroad,  
Inc.

Dear Ms. Brown:

Attached for filing are the original and ten copies of the Motion for  
Protective. Also enclosed is a CD containing the Motion.

Please time and date stamp the extra copy of the Motion and return  
it with our messenger.

If you have any questions, please call me.

Sincerely,

Karl Morell  
Of Counsel

ENTERED  
Office of Proceedings

DEC 27 2012

Part of  
Public Record

Enclosures

BEFORE THE  
SURFACE TRANSPORTATION BOARD

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FINANCE DOCKET NO. 35699

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WATCO HOLDINGS, INC., WATCO RAILROAD COMPANY HOLDINGS, INC., AND  
WATCO ACQUISITION SUB, INC.  
-- ACQUISITION OF CONTROL EXEMPTION --  
ANN ARBOR RAILROAD, INC.

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MOTION FOR PROTECTIVE ORDER

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(202) 638-3307

Attorney for:  
WATCO HOLDINGS, INC., WATCO  
RAILROAD COMPANY HOLDINGS,  
INC., AND WATCO ACQUISITION SUB,  
INC.

Dated. December 27, 2012

**BEFORE THE**  
**SURFACE TRANSPORTATION BOARD**

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**FINANCE DOCKET NO. 35699**

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**WATCO HOLDINGS, INC., WATCO RAILROAD COMPANY HOLDINGS, INC., AND**  
**WATCO ACQUISITION SUB, INC**  
**-- ACQUISITION OF CONTROL EXEMPTION --**  
**ANN ARBOR RAILROAD, INC.**

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**MOTION FOR PROTECTIVE ORDER**

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Watco Holdings, Inc., Watco Railroad Company Holdings, Inc and Watco Acquisition Sub, Inc. (collectively "Watco") hereby move the Surface Transportation Board ("Board") to enter a Protective Order pursuant to 49 C.F.R. § 1104.14. The order is required to permit Watco to submit to the Board a document that contains highly sensitive commercial terms and to make that document available to outside counsel for interested parties solely for use in this proceeding.

Watco is today filing a Notice of Exemption pursuant to 49 C.F.R. § 1180.2(d)(2) to acquire control of Ann Arbor Railroad, Inc. Watco is required to submit to the Board copies of the Agreement and Plan of Merger ("Agreement").

BNSF is submitting under seal with this Motion ten (10) unredacted copies of the Agreement. A redacted, public version of the Agreement is attached as Exhibit 2 to Watco's Notice of Exemption.

The information redacted from the public version of the Agreement is highly confidential, commercially sensitive information the public disclosure of which would be competitively damaging. Consequently, the requested Protective Order is necessary to protect this highly confidential information from public disclosure

The proposed Protective Order is modeled after similar orders that the Board has entered in other recent proceedings.

For the foregoing reasons, Watco respectfully requests the Board to issue a Protective Order in the form attached to this Motion.

Respectfully submitted,



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Counsel for: WATCO HOLDINGS, INC., WATCO  
RAILROAD COMPANY HOLDINGS, INC., AND  
WATCO ACQUISITION SUB, INC.

Dated: December 27, 2012

## **PROTECTIVE ORDER**

**1. For purposes of this Protective Order:**

(a) "Confidential Documents" means documents and other tangible materials containing or reflecting Confidential Information.

(b) "Confidential Information" means traffic data (including, but not limited to, waybills, abstracts, study movement sheets, and any documents or computer tapes containing data derived from waybills, abstracts, study movement sheets, or other data bases, and cost work papers), the identification of shippers and receivers in conjunction with shipper-specific or other traffic data, the confidential terms of contracts with shippers, or carriers, confidential financial and cost data, and other confidential or proprietary business or personal information

(c) "Designated Material" means any documents designated or stamped as "CONFIDENTIAL" or "HIGHLY CONFIDENTIAL" in accordance with paragraph 2 or 3 of this Protective Order and any Confidential Information contained in such materials

(d) "Proceedings" means those before the Surface Transportation Board ("Board") concerning the transaction in Finance Docket No. 35699, and any related proceedings before the Board, and any judicial review proceedings arising from Finance Docket No. 35699 or from any related proceedings before the Board.

2. If any party to these Proceedings determines that any part of a document it submits, a discovery request it propounds, a discovery response it produces, a transcript of a deposition or hearing in which it participates, or pleading or other paper to be submitted, filed, or served in these Proceedings contains Confidential Information or consists of Confidential Documents, then that party may designate and stamp such Confidential Information and Confidential Documents as "CONFIDENTIAL." Any information or documents designated or stamped as "CONFIDENTIAL" shall be handled as provided for hereinafter.

3. If any party to these Proceedings determines that any part of a document it submits, a discovery request it propounds, a discovery response it produces, a transcript of a deposition or hearing in which it participates, or a pleading or other paper to be submitted, filed, or served in these Proceedings contains shipper-specific rate or cost data, division of rates, trackage rights compensation levels, or other competitively sensitive or proprietary information, then that party may designate and stamp such Confidential Information as "HIGHLY CONFIDENTIAL." Any information or documents so designated or stamped shall be handled as provided hereinafter.

4. Information and documents designated or stamped as "CONFIDENTIAL" may not be disclosed in any way, directly or indirectly, or to any person or entity except to an employee, counsel, consultant, or agent of a party to these Proceedings, or an employee of such counsel, consultant, or agent, who, before receiving access to such information or documents, has been given and has read a copy of this Protective Order and as agreed to be bound by its terms by

signing a confidentiality undertaking substantially in the form set forth at Exhibit A to this Protective Order.

5 Information and documents designated or stamped as "HIGHLY CONFIDENTIAL" may not be disclosed in any way, directly or indirectly, to any employee of a party to these Proceedings, or to any other person or entity except to an outside counsel or outside consultant to a party to these Proceedings, or to an employee of such outside counsel or outside consultant who, before receiving access to such information or documents, has been given and has read a copy of this Protective Order and has agreed to be bound by its terms by signing a confidentiality undertaking substantially in the form set forth at Exhibit B to this Protective Order.

6 Any party to these Proceedings may challenge the designation by any other party of information or documents as "CONFIDENTIAL" or as "HIGHLY CONFIDENTIAL" by filing a motion with the Board or with an administrative law judge or other officer to whom authority has been lawfully delegated by the Board to adjudicate such challenges.

7. Designated Material may not be used for any purposes, including without limitation, any business, commercial or competitive purposes, other than the preparation and presentation of evidence and argument in Finance Docket No. 35699, any related proceedings before the Board, or any judicial review proceedings in connection with Finance Docket No. 35699 or with any related proceedings.

8. Any party who receives Designated Material in discovery shall destroy such materials and any notes or documents reflecting such materials (other than file copies of pleadings or other documents filed with the Board and retained by outside counsel for a party to these Proceedings) at the earlier of: (1) such time as the party receiving the materials withdraws from these Proceedings, or (2) the completion of these Proceedings, including any petitions for reconsideration, appeals, and remands.

9. No party may include Designated Material in any pleading, brief, discovery request or response, or other document submitted to the Board, unless the pleading or other document is submitted under seal, in a package clearly marked on the outside as "Confidential Materials Subject to Protective Order." Sec 49 C.F.R. § 1104.14. All pleadings and other documents so submitted shall be kept confidential by the Board and shall not be placed in the public docket in these Proceedings except by order of the Board or of an administrative law judge or other officer in the exercise of authority lawfully delegated by the Board.

10. No party may include Designated Material in any pleading, brief, discovery request or response, or other document submitted to any forum other than this Board in these Proceedings unless: (1) the pleading or other document is submitted under seal in accordance with a protective order that requires the pleading or other document to be kept confidential by

that tribunal and not be placed in the public docket in the proceeding, or (2) the pleading or other document is submitted in a sealed package clearly marked, "Confidential Materials Subject to Request for Protective Order," and is accompanied by a motion to that tribunal requesting issuance of a protective order that would require the pleading or other document be kept confidential and not be placed in the public docket in the proceeding, and requesting that if the motion for protective order is not issued by that tribunal, the pleading or other document be returned to the filing party

11. No party may present or otherwise use any Designated Material at a Board hearing in these Proceedings, unless that party has previously submitted, under seal, all proposed exhibits and other documents containing or reflecting such Designated Material to the Board, to an administrative law judge or to another officer to whom relevant authority has been lawfully delegated by the Board, and has accompanied such submission with a written request that the Board, administrative law judge or other officer, (a) restrict attendance at the hearing during any discussion of such Designated Material, and (b) restrict access to any portion of the record or briefs reflecting discussion of such Designated Material in accordance with this Protective Order.

12. If any party intends to use any Designated Material in the course of any deposition in these Proceedings, that party shall so advise counsel for the party producing the Designated Material, counsel for the deponent, and all other counsel attending the deposition. Attendance at any portion of the deposition at which any Designated Material is used or discussed shall be restricted to persons who may review that material under the terms of this Protective Order. All portions of deposition transcripts or exhibits that consist of, refer to, or otherwise disclose Designated Material shall be filed under seal and be otherwise handled as provided in paragraph 9 of this Protective Order.

13. To the extent that materials reflecting Confidential Information are produced by a party in these Proceedings, and are held and/or used by the receiving person in compliance with the terms of this Protective Order, such production, disclosure, holding, and use of the materials and of the data that the materials contain are deemed essential for the disposition of this and any related proceedings and will not be deemed a violation of 49 U.S.C. 11904 or of any other relevant provision of the ICC Termination Act of 1995.

14. All parties must comply with all of the provisions of this Protective Order unless the Board or an administrative law judge or other officer exercising authority lawfully delegated by the Board determines that good cause has been shown warranting suspension of any of the provisions herein.

15. Nothing in this Protective Order restricts the right of any party to disclose voluntarily any Confidential Information originated by that party, or to disclose voluntarily any Confidential Documents originated by that party, if such Confidential Information or Confidential Documents do not contain or reflect any Confidential Information originated by any other party.

**16. All parties must file simultaneously a public version of any submission containing Confidential Information it files with the Board.**



## **EXHIBIT A**

### **UNDERTAKING - CONFIDENTIAL MATERIAL**

I, \_\_\_\_\_, have read the Protective Order served on \_\_\_\_\_, 2012, governing the production and use of Confidential Information and Confidential Documents in Finance Docket No. 35699, understand the same, and agree to be bound by its terms. I agree not to use or to permit the use of any Confidential Information or Confidential Documents obtained pursuant to that Protective Order, or to use or to permit the use of any methodologies or techniques disclosed or information learned as a result of receiving such data or information, for any purpose other than the preparation and presentation of evidence and argument in Finance Docket No. 35699, any related proceedings before the Surface Transportation Board ("Board"), and/or any judicial review proceedings in connection with Finance Docket No. 35699 or with any related proceedings. I further agree not to disclose any Confidential Information, Confidential Documents, methodologies, techniques, or data obtained pursuant to the Protective Order except to persons who are also bound by the terms of the Order and who have executed Undertakings in the form hereof, and that at the conclusion of this proceeding (including any proceeding on administrative review, judicial review, or remand), I will promptly destroy any documents containing or reflecting materials designated or stamped as "CONFIDENTIAL," other than file copies, kept by outside counsel, of pleadings and other documents filed with the Board.

I understand and agree that money damages would not be a sufficient remedy for breach of this Undertaking and that Applicants or other parties producing Confidential Information or Confidential Documents shall be entitled to specific performance and injunctive and/or other equitable relief as a remedy for any such breach, and I further agree to waive any requirement for the securing or posting of any bond in connection with such remedy. Such remedy shall not be deemed to be the exclusive remedy for breach of this Undertaking but shall be in addition to all remedies available at law or equity.

Name: \_\_\_\_\_

Dated: \_\_\_\_\_

## EXHIBIT B

### UNDERTAKING - HIGHLY CONFIDENTIAL MATERIAL

I, \_\_\_\_\_, am outside [counsel][consultant] for \_\_\_\_\_, for whom I am acting in this proceeding. I have read the Protective Order served on \_\_\_\_\_, 2012, governing the production and use of Confidential Information and Confidential Documents in Finance Docket No. 35699, understand the same, and agree to be bound by its terms. I agree not to use or to permit the use of any Confidential Information or Confidential Documents obtained pursuant to that Protective Order, or to use or to permit the use of any methodologies or techniques disclosed or information learned as a result of receiving such data or information, for any purpose other than the preparation and presentation of evidence and argument in Finance Docket No. 35699, any related proceedings before the Surface Transportation Board ("Board"), or any judicial review proceedings in connection with Finance Docket No. 35699 or with any related proceedings. I further agree not to disclose any Confidential Information, Confidential Documents, methodologies, techniques, or data obtained pursuant to the Protective Order except to persons who are also bound by the terms of the Order and who have executed Highly Confidential Undertakings in the form hereof.

I also understand and agree, as a condition precedent to my receiving, reviewing, or using copies of any information or documents designated or stamped as "HIGHLY CONFIDENTIAL," that I will take all necessary steps to ensure that said information or documents be kept on a confidential basis by any outside counsel or outside consultants working with me, that under no circumstances will I permit access to said materials or information by employees of my client or its subsidiaries, affiliates, or owners, and that at the conclusion of this proceeding (including any proceeding on administrative review, judicial review, or remand), I will promptly destroy any documents containing or reflecting information or documents designated or stamped as "HIGHLY CONFIDENTIAL," other than file copies kept by outside counsel of pleadings and other documents filed with the Board.

I understand and agree that money damages would not be a sufficient remedy for breach of this Undertaking and that other parties producing Confidential Information or Confidential Documents shall be entitled to specific performance and injunctive and/or other equitable relief as a remedy for any such breach, and I further agree to waive any requirement for the securing or posting of any bond in connection with such remedy. Such remedy shall not be deemed to be the exclusive remedy for breach of this Undertaking but shall be in addition to all remedies available at law or equity.

Name: \_\_\_\_\_  
OUTSIDE [COUNSEL] [CONSULTANT]  
Dated: \_\_\_\_\_